## ADVISER TIMELINE CHECKLIST

February 2023

General	Make sure the items from our January checklist are complete.  Schedule work nights for your staff and create a plan for any field trips, conventions or workshops.  Continue your social media presence, using Walsworth's Social Media Calendar for inspiration. Conduct polls and surveys for infographics on your spreads.
Sales	Start your spring sales drive using holidays like Valentine's Day and St. Patrick's Day as a springboard. Refresh hallway posters, send flyers home to parents, host tables at school events and plan your social media advertising to increase your sales. If you have not signed up for PEP, our free Parent Email Program, do so now to take advantage of our Last Chance emails. Promote the Yearbook Angel program with these graphics so individuals or businesses can buy a yearbook for a student who might not be able to afford one. Read one school's success here. Push your personal ad/tribute deadlines to encourage parents to purchase before it's too late. Our social media graphics can be a fun way to help.
Training	& Organization Begin interviewing candidates for next year's staff! Fill leadership roles first, then returning staff roles so you know what holes remain for new staff to fill. Watch the Radical Recruiting webinar for inspiration. Proof your early stages of the index by checking names, grades, and coverage report.
Creation	Brainstorm a few backup showstopper spread ideas to have available.  Do a coverage assessment. Are you covering all the activities, events, clubs, academics and more that you want? Are you lagging in certain coverage? Are some students not covered yet? Include them in secondary coverage, interviews and mod packages.  Begin looking for 2023 trends to create mods you can incorporate into spreads or save for next year.  InDesign users: Check incoming proofs, make corrections and return promptly.
Photogr	Utilize an activity calendar to plan photo opportunities at sporting events, plays/musicals and more.  Consider the diversity of your photos. Try to represent all grades, genders and ethnicities at your school.  Encourage your students to enter our Photo Contest at <a href="walsworthyearbooks.com/photocontest">walsworthyearbooks.com/photocontest</a> starting Feb. 27 to celebrate their favorite pictures from this year!

